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Willard E. White Senior Consultant

Education: Denison University, B.A.
The University of Chicago, M.A. and Ph.D.

Residence: Oak Park, Illinois



Professional Experience

Willard joined Marts & Lundy in 2004, bringing with him thirty years experience in the nonprofit sector as college teacher, fundraiser, senior manager and fundraising consultant. At Marts & Lundy, Willard serves on the firm's Board of Directors and as Co-Leader of the Arts & Culture Practice Group. Willard joined the Campaign staff at the University of Chicago in 1976, and served as executive director of development for Illinois Institute of Technology, and vice president for institutional advancement at The Field Museum of Chicago. At these institutions, Willard helped design and execute fund drives that realized over \$900 million in total gifts from private sources.

In 1991, Willard was recognized by the Association of Fundraising Professionals with the Benjamin Franklin Award for career success in development. In 2001, Willard was elected to the board of the Illinois Humanities Council and serves on the Council's Executive Committee. Willard was elected to the Marts & Lundy Board of Directors in 2007 and also joined the Board of Governors of the Yemen College of Middle Eastern Studies, Sana'a, Republic of Yemen

Representative List of Clients Served

American Refugee Committee, MN
The Art Institute of Chicago, IL
Boston Symphony Orchestra, MA
Center for Plant Conservation, MO
Chicago Botanic Garden, IL
Desert Botanical Garden, AZ
Environmental Defense Fund, NY
Institute for Justice, VA
John G. Shedd Aquarium, IL
Lewis University, IL
Museum of Contemporary Art, IL

National Cowboy and Western Heritage
Museum, OK
The Phoenix Symphony, AZ
The Preservation Society of Newport County, RI
RARE Conservation, VA
Ravinia Music Festival, IL
Royal Botanic Gardens, Kew, UK
San Diego Museum of Natural History, CA
Smith College, MA
Texas A&M University
Van Cliburn Foundation, TX

Blending the Art & Science of Philanthropy